



# WILKERSON

**The Experts in  
Going Out of Business. Retiring. Moving.**



**Glenn & Maria Parian**

"Wilkerson calmed our fears and I feel Rick Hayes really answered all of our questions. He put us at ease and we were pretty calm about it. We had been thinking about it for awhile. The consultants, Robert and Megan, were fabulous. Anytime we had a question or concern, it really wasn't a concern. They just took care of it."

- Maria Parian  
Parian & Sons Jewelers



"My name is Glenn Parian and, along with my wife, Maria, we own Parian & Sons Jewelers in Franklin Lakes, New Jersey. I've been in the jewelry industry for forty-seven years.

We decided to have a going out of business retirement sale to slow down and start to enjoy life a little bit. I heard about Wilkerson through the magazines. I used to see their ads and read them, and we had a gentleman named Shane Decker who would come out every two years, and then every year to analyze our store and see how we were doing and what changes could be made. I mentioned to Shane about two years ago that I was thinking of retiring and he said, 'When you're ready, let me know. I have just the company for you and it's Wilkerson.'"



**Roy & Shirley Parian  
1950**

Maria adds, "Wilkerson calmed our fears and I feel Rick Hayes really answered all of our questions. He put us at ease and we were pretty calm about it. We had been thinking about it for awhile. The consultants, Robert and Megan, were fabulous. Anytime we had a question or concern, it really wasn't a concern. They just took care of it."

Glenn adds, "The advertising and marketing were quite exceptional, especially at the beginning because of the result of the original advertising when we first started the going out of business sale. In the process of the first couple of days, when I was doing between 150 - 200 transactions on my credit card machine, I realized whatever they did in terms of the advertising, which they did explain to me later on, was working quite nicely.

I would definitely recommend Wilkerson to anyone contemplating retiring or going out of business. This is what they do and what they do for everybody. The people they have hired are well trained. They understand what we're doing. They understand what our goals are going to be. They come out and talk to you and stipulate everything to you, and it doesn't cost you anything to talk to them. They come out with a contract and go over that with you top to bottom. They make it a lot easier and during the sale, these people are always with you 100%."

-Glenn & Maria Parian



**Contact us today for a free consultation!**  
Call Bobby Wilkerson, Rick Hayes or Josh Hayes at 800.631.1999.  
Or visit us at [wilkersons.com](http://wilkersons.com).