



# WILKERSON

*The Experts in  
Going Out of Business. Retiring. Moving.*



**Michelle & Michael Price**

“The sale with Wilkerson doubled what I thought we would have for income, and it has made it so when we close on the next two stores, there will be no worry over finances.”

- Michael Price  
Mathews Jewelers

## Mathews



BEAUMONT'S DIAMOND JEWELER

“My name is Michael Price, and I’m the co-owner of Mathews Jewelers in Beaumont, Texas. Mathews Jewelers has been around for thirty-five years. Stan started the business in Orange, Texas and my wife worked for them for approximately twenty years.

We decided to have a sale because we were moving and we wanted to liquidate some inventory. We also wanted to generate funds to help with the remodeling and start up of two other stores. We chose Wilkerson because we had talked with different jewelers, as well as different vendors who have come into the store, to see who would be the best company to deal with. We looked at two or three different companies and Wilkerson seemed to do the most for a sale.

When Wilkerson first came in, one of my biggest concerns was how we were going to sell the inventory that they brought in. As the sale progressed, we sat back and watched as they sold more of our inventory compared to the merchandise they brought in. I’m looking in the cases now, and I don’t think we’ll have anything left when we complete the sale. The sale with Wilkerson doubled what I thought we would have for income, and it has made it so when we close on the next two stores, there will be no worry over finances.

I would recommend any owner use Wilkerson. I watched a sale take place down the road that took place at the same time as our sale. Our sale was more successful and we exceeded all of our expectations. I don’t think they did well, nor did they have any advertising like we did. It was amazing to see the difference.”

-Michael Price



MEMBER



AMERICAN GEM  
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**Contact us today for a free consultation!**

Call Bobby Wilkerson, Rick Hayes or Josh Hayes at 800.631.1999.  
Or visit us at [wilkersons.com](http://wilkersons.com).