



# WILKERSON

*The Experts in  
Going Out of Business. Retiring. Moving.*



Steve & Linda Hammalian

"I'm Steve Hammalian and along with my wife, Linda, we're owners of Little Treasury Jewelers in Gambrills, Maryland. She founded the store in 1996, and I've been in the jewelry business with her since 2004.

Little Treasury Jewelers is affiliated with RJO, Jewelers of America, and Polygon. We decided to have this kind of sale for two reasons: we had excess aged inventory in the store and we wanted to do a remodel. Ultimately, I reached out to Wilkerson and received a personal, warm and engaging response from the Wilkerson organization. Although other companies were recommended, I felt more comfortable with Wilkerson.

In terms of advertising and marketing, I pride myself on being fairly knowledgeable. However, the Wilkerson folks have really educated us on a lot of aspects of retail, bringing their experience from many other stores. We have also had a great number of productive dialogues that have helped us and will continue to help us in the future.

The impact of the Wilkerson sale on our aging inventory has been profound. We have been able to reduce our extremely aged stock considerably. We're very happy about that. Financially, the sale is going to cover the cost of our renovation. It's a win-win.

I would recommend Wilkerson because they offer a comprehensive solution in terms of advertising, on-site presence, and their overall enthusiasm. They're also really nice people."

-Steve Hammalian

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Steve Hammalian  
Little Treasury Jewelers  
Gambrills, MD



**Contact us today for a free consultation!**

Call Bobby Wilkerson, Rick Hayes or Josh Hayes at 800.631.1999.  
Or visit us at [wilkersons.com](http://wilkersons.com).