



WILKERSON

*The Experts in
Going Out of Business. Retiring. Moving.*



Dave & Judy Kiselstein

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Dave Kiselstein
J. Albert Johnson Jewelers
Fairfield, CT

j.albert johnson
JEWELERS

"I'm Dave Kiselstein and I'm with J. Albert Johnson Jewelers in Fairfield, Connecticut. My family bought the business from Mr. Johnson in 1953. The business started in Bridgeport, Connecticut in 1915, making it 103 years old. My wife, Judy, and I have been operating the business as the owners for the last forty-five years.

I made the decision to close my store because I'm seventy-two years old, the lease came through, and it just felt like a great time to retire.

As one of the founding members of the Continental Buying Group (CBG), I've been aware of the Wilkerson sales for many, many years. And, some of my friends have actually used Wilkerson with great success. Once I made the decision that it would be a going-out-of-business sale, I interviewed several of the different companies that offer this type of sale. I came to realize that Wilkerson was the one for me.

My consultant team consisted of Rick and Vicki. Rick handled all the advertising and we used things that I would have never thought about and so much more. In addition to Vicki being such a great sales woman, she helped my son and daughter-in-law in keeping the books and making sure the inventory being sold was accounted for in the correct way. She was also superb in displaying the cases.

We're five days away from the conclusion of the sale. Not only have we hit our first goal and our second goal, but we're so close to hitting our third goal, which I think we're going to hit in another day and a half. And then we still have two more days to go, which I think is really going to blow us out of the water.

If you're contemplating a sale like we just did, you really need to pick up the phone and call Rick Hayes at Wilkerson. He'll talk you through it and give you the confidence you need to have to go through such a big experience."

-Dave Kiselstein

Dave and Judy



Contact us today for a free consultation!
Call Bobby Wilkerson, Rick Hayes or Josh Hayes at 800.631.1999.
Or visit us at wilkersons.com.