

The Experts in Going Out of Business. Retiring. Moving.



Susan Fotos

"They understood how to apply a lot of their experience to help me be successful. I really appreciated this because you really are trusting someone to help you with what is really the most important business decision you can make."

- Susan Fotos Higashi Fine Jewelry





"My name is Susan Fotos, and I'm the owner of Higashi Fine Jewelry in Lemoyne, Pennsylvania, which I began twenty years ago. Over the twenty years, I'm really proud to say we were very successful. I thought when I turned sixty-five, it would be a great time to retire.

As we know, we only get to retire once and close one store. Running a business is such a big investment of time and energy, and the focus of so many years of your career. You really want to get this right.

In deciding to choose Wilkerson to help me with this going out of business sale, I really don't know who else there is who has this kind of experience. I spent a lot of time with Bobby. He's very straightforward and honest, and we were on the same page. There are so many things we would not have thought of and they have done these sales for so long.

Our consultants, Rick and Vicki, have done this many times. They were able to use this experience to say, 'You know, we did a store like yours and this is what happened when they did this.' They understood how to apply a lot of their experience to help me be successful. I really appreciated this because you really are trusting someone to help you with what is really the most important business decision you can make.

I have to say, in retrospect, this was a big project but I feel we have done all the right things we can do. All the things we have control of have worked. I have to say, I'm ending feeling pretty happy."

-Susan Fotos





Call Bobby Wilkerson, Rick Hayes or Josh Hayes at 800.631.1999.

Or visit us at wilkersons.com.