



WILKERSON

*The Experts in
Going Out of Business. Retiring. Moving.*



Judith Ann
JEWELS

4721

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Judi Bufkin,
Judith Ann Jewels
Houston, TX

Closing a beautiful, boutique-style jewelry store in the Galleria area of Houston, Texas is no easy task, especially when it's a business you've nurtured for many years. But Judi Bufkin, owner of Judith Ann Jewels, found herself in this position, and chose Wilkerson to help her go out of business successfully and with grace.

"After 35 years in the jewelry business, I was ready to retire," Judi said. "And I truly feel I selected the very best company I could have. The consultants that were sent to me went above and beyond, I feel, to help my store achieve the goal that was necessary to retire."

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She adds "You know, you look at the numbers on paper and you think to yourself, 'How can we possibly do that much business in three months' time?' I had so much fun during my going out of business sale. It's really been great. The amount of traffic you have in, having all the sales that you make, and every person you've ever known comes in."

"Ashley and Greg have made it so fun for my staff. If I could have known I could sell so much jewelry in three months, I would have done it every year. It's been amazing. If another jeweler asks me about running a liquidation sale or a going out of business sale, I will immediately say you need to have Wilkerson to help you with your sale. I know I chose the right team. I have said from week one that I know I chose the right team and at the end of the sale, it's been beyond my expectations."

"Every thing about it has been so professional, so strategic, that it's just been a great experience for me and I'm very happy. I have my money. I'm going to be retiring!"



Judith Ann Jewels

**Visit us at JCK Las Vegas
Booth #B26169**

Wilkerson is a professional jewelry consultant firm, with industry experts who come along to help with a transition — whether retiring, going out of business, or moving. With more than 50 employees dedicated to a store's success, Wilkerson is an expert at running sales and maximizing profit.

Contact us today for a free consultation!

Call Bobby Wilkerson, Rick Hayes or Josh Hayes at 800.631.1999.
Or visit us at wilkersons.com.